

30 years of commitment toward elderly people

SURESNES, NOVEMBER 26th, 2015

Another strong quarter for HomeVi

HomeVi – through its subsidiary company, **DomusVi** is the third largest provider of elderly care services in the French private commercial market, since sept 2015 it is also the third largest operator in Spain through its 100% owned subsidiary, Geriatros.

In 2015, DomusVi also acquired DomusVi Domicile, leader for Home Care to elderly people in France and two medical nursing homes in the Paris area.

For the 9 months ending September 30,2015, HomeVi operated 16 292 beds (in average with Geriatros operated only one month) in 246 facilities in total with a concentrated footprint on attractive urban and suburban areas of France, mainly Greater Paris , Greater Lyon and French Riviera and Galicia in Spain. For the 9 months period, the portfolio consists mainly in 185 medical nursing homes at DomusVi – that generated during the last three months ended September 2015, 88% of our group revenue, 16 non-medical nursing homes and day accommodation center (2% of group revenue). DomusVi Domicile represented 5% of the group revenue. Geriatros accounted for 5% of the group revenue but was only integrated for one month. If Geriatros had contributed for a full quarter instead of one month the respective contribution of medical homes, non-medical homes, home care and Spain to the group quarterly revenue would have been 78%, 2%, 5% and 15%.

Traditionally the third quarter is seasonally the higher due to high accommodation revenues induced by short stays during the vacation period and the non-replacement of overhead staff. During the third quarter of 2015 HomeVi delivered a 14.9% increase of its revenue versus the year 2014 (+2.4% like for like ahead of an already high 2014 third quarter, excluding impact of acquisitions). Due to the increased occupancy, the final ramp up of newly opened facilities, efficient cost control alongside with a favorable tax environment, the company continued to carry out a significant progression of its EBITDAR at 13.9% and 7.9% like for like and of its EBITDA at 28.3% and 19.0% like for like.

EBITDA margin increased from 10.7% to 12.0% on the back of tight cost management, ramp-up effect, and move towards capital leases instead of operational leases for equipment at the end of 2014. The addition of home care mechanically lowered the EBITDAR margin which would have been up from 29.7% to 31.3% in 2015 excluding acquisitions.

(€ millions)	As of and for the 3 months ended September 30th		As of and for the 9 months ended September 30th	
	<u>2014</u>	<u>2015</u>	<u>2014</u>	<u>2015</u>
	(1)		(1)	
Revenue	171,4	197,0	495,6	559,3
EBITDA	18,4	23,6	47,9	59,0
<i>Ebitda margin%</i>	<i>10,7%</i>	<i>12,0%</i>	<i>9,7%</i>	<i>10,5%</i>
EBITDAR	50,9	58,0	144,5	159,2
<i>Ebitdar margin%</i>	<i>29,7%</i>	<i>29,4%</i>	<i>29,2%</i>	<i>28,5%</i>
<i>(1) restated for IFRIC 21</i>				

Consolidated Net Secured Leverage ratio has been updated taking into account the acquisition of Geriatros, compared to June 30th it is stable at **4.45x**. The Adjusted net financial debt increased by € 11.7 million with a leverage ratio down at 5.55x in September versus 5.60x at the end of June and 6.08x at the end of March..

(€ millions)	For the 12 months ended March 31 as per OM	For the 12 months ended June 30	For the 12 months ended September 30
	<u>2015</u>	<u>2015</u>	<u>2015</u>
HomeVi Reported EBITDA	70,1	73,7	78,9
PF EBITDA (1)	93,4	96,9	99,7
Adjusted net financial debt	568,3	542,2	553,9
Ratio of adj. Net fin. Debt to PF Ebitda	6,08	5,60	5,55
<i>(1) Including 12 months acquisitions</i>			

As a conclusion, Jean-François Vitoux, CEO, indicates that DomusVi delivered another significant progression of its EBITDAR and EBITDA, both organically and through expansion, confirming again the reliability of its business model.

Next press release: 2015 Annual results; March 17th, 2016.