

## 30 years of commitment toward elderly people

SURESNES, SEPTEMBER 15th, 2016

### HomeVi presents new growing quarter

HomeVi – through its subsidiary company, DomusVi is the third largest provider of elderly care services in the French private commercial market, and also the fourth largest operator in Spain through its 100% owned subsidiary, Geriatros.

In January 2016 HomeVi acquired through its subsidiary DomusVi Domicile, Domidom Soins, provider of home care in the Paris area. The company manages 537 homecare nursing places. In 2015, the company generated € 7 million revenue and € 0.1 million EBITDA. The acquisition is expected to reinforce the Home care segment of our Home services in order to give some added value to the services rendered by DomusVi Domicile and to provide limited cost synergies.

As of June 30, 2016, HomeVi operated 22,015 beds in 248 facilities in total with a concentrated footprint on attractive urban and suburban areas of France, mainly Greater Paris, Greater Lyon, French Riviera in France and Galicia and Madrid in Spain. For the 3 months period, the portfolio consists mainly in 184 medical nursing homes at DomusVi – that generated during the last three months ended June, 79% of our group revenue, 15 non-medical nursing homes and day accommodation center (2% of group revenue). The 46 agencies of DomusVi Domicile represented 5% of the group revenue. Geriatros accounted for 13% of the group revenue for 46 residences.

During the second quarter of 2016 DomusVi delivered a +21.4% increase of its revenue versus Q2 in 2015 (+3.4% like for like excluding the impact of acquisitions). Due to acquisitions and due to the increased occupancy (with very low growth of expenses), efficient cost control but reduced by increased tax expense, the group continued to report a significant progression of its EBITDAR, at +19.6% and +4.9% like for like and of its EBITDA at +43.1% and +12.3% like for like.

EBITDA margin increased from 9.7% to 11.5% on the back of tight cost management, ramp-up effect, and management of leases. The addition Geriatros & Domidom Soins mechanically lowered the EBITDAR margin which would have changed from 27.6% to 28.0% in Q2 2016 excluding acquisitions.

(€ millions)	As of and for the 3 months ended June 30th		As of and for the 6 months ended June 30th	
	2016	2015	2016	2015
<b>Revenue</b>	<b>221,9</b>	<b>182,8</b>	<b>441,0</b>	<b>362,3</b>
<b>EBITDA</b>	<b>25,4</b>	<b>17,7</b>	<b>51,8</b>	<b>35,0</b>
<i>Ebitda margin%</i>	11,5%	9,7%	11,7%	9,6%
<b>EBITDAR</b>	<b>60,3</b>	<b>50,4</b>	<b>121,6</b>	<b>100,8</b>
<i>Ebitdar margin%</i>	27,2%	27,6%	27,6%	27,8%

.../...

The Adjusted net financial debt decreased by € 18.8 million with a leverage ratio up at 5.03x in June versus 5.39x at the end of March, 2016.

(€ millions)	For the 12 months ended June 30	For the 12 months ended March 31	For the 12 months ended Dec 31
	<u>2016</u>	<u>2016</u>	<u>2015</u>
Reported EBITDA	103,0	94,7	86,2
LTM PF EBITDA (1)	106,8	103,2	100,8
Adjusted net financial debt	537,0	555,8	540,9
<b>Ratio of adj. Net fin. Debt to PF Ebitda</b>	<b>5,03x</b>	<b>5,39x</b>	<b>5,37x</b>
<i>(1) Including 12 months of Geriatros</i>			

**As a conclusion, Aymar Henin, CEO, indicates that the second quarter confirms positive company and market trends. Various initiatives, mainly on commercial aspects but also on purchasing, allowed the Group to improve both volume and margin over the period, while continuing to provide quality service to residents.**

**Next press release: 2016 Q3 results; Nov 24<sup>th</sup>, 2016.**