

SURESNES, NOVEMBER 24th, 2016

HomeVi presents new growing quarter and acquires the leading company in Spain

HomeVi – through its subsidiary company, DomusVi is the third largest provider of elderly care services in the French private commercial market, and also the fifth largest operator in Spain through its 100% owned subsidiary, Geriatros. Following the completion of the SARquavitae acquisition, HomeVi will become the largest operator in Spain through its subsidiary GeriaVi.

As of September 30, 2016, HomeVi operated 22,051 beds in 250 facilities in total (excluding mandates) with a concentrated footprint on attractive urban and suburban areas of France, mainly Greater Paris, Greater Lyon, French Riviera in France and Galicia and Madrid in Spain. For the 3 months period, the portfolio consists mainly in 185 medical nursing homes at DomusVi – that generated during the last three months ended September, 79.9% of our group revenue, 16 non-medical nursing homes and day accommodation center (1.9% of group revenue). The 47 agencies of DomusVi Domicile represented 5.0% of the group revenue. Geriatros accounted for 13.2% of the group revenue for 46 residences.

During the third quarter of 2016 DomusVi delivered a +15.1% increase of its revenue versus Q3 in 2015 (+4.1% like for like excluding the impact of acquisitions). Due to acquisitions and increased occupancy as well as efficient cost control (with flat or very low growth of expenses), the group continued to report a major growth of its EBITDAR, at +20.4% and +11.5% like for like and of its EBITDA at +45.0% and +27.3% like for like.

Traditionally the third quarter is the highest of the year in term of performance mostly due to (i) higher occupancy rate induced by short summer stays and (ii) vacation period for headquarter staffs which are not replaced.

EBITDA margin increased from 12.5% to 15.8% due to tight cost management, ramp-up effect, and management of leases. The addition Geriatros (acquired in September 2015) & Domidom Soins (acquired in January 2016) mechanically lowered the EBITDAR margin which would have changed from 30.0% to 32.1% in Q3 2016 excluding acquisitions.

(€ millions)	As of and for the 3 months ended September 30th		As of and for the 9 months ended September 30th	
	2016	2015	2016	2015
Revenue	226,7	197,0	667,8	559,3
EBITDA (1)	35,8	24,7	87,7	59,7
<i>Ebitda margin%</i>	<i>15,8%</i>	<i>12,5%</i>	<i>13,1%</i>	<i>10,7%</i>
EBITDAR (1)	71,2	59,1	192,7	159,9
<i>Ebitdar margin%</i>	<i>31,4%</i>	<i>30,0%</i>	<i>28,9%</i>	<i>28,6%</i>

(1) EBITDA and EBITDAR restated as per IFRIC 21 requirement.

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The Adjusted net financial debt increased by € 9.0 million with a leverage ratio down at 4.78x in September versus 5.03x at the end of June, 2016.

(€ millions)	For the 12 months ended September 30	For the 12 months ended June 30	For the 12 months ended March 31	For the 12 months ended December 31
	<u>2016</u>	<u>2016</u>	<u>2016</u>	<u>2015</u>
Reported EBITDA	114,1	103,0	94,7	86,2
LTM PF EBITDA (1)	114,1	106,8	103,2	100,8
Adjusted net financial debt	546,0	537,0	555,8	540,9
Ratio of adj. Net fin. Debt to PF Ebitda	4,78x	5,03x	5,39x	5,37x
<i>(1) Including 12 months of Geriatros</i>				

As a conclusion, Aymar Henin, CEO, indicates that “the acquisition of SAR is a significant step forward in DomusVi internationalisation, with a very consistent quality orientation. The 3rd quarter also confirms the strength of the existing portfolio with a remarkable progression of the French business prior to SAR’s acquisition”.

Next press release: 2016 Q4 and Annual results; March 16th, 2017.