HomeVi

PRESS RELEASE

SURESNES, MARCH 23, 2017

# HomeVi presents new growing quarter mostly driven by organic

HomeVi – through its subsidiary company, DomusVi is the third largest provider of elderly care services in the French private commercial market, and also the fifth largest operator in Spain through its 100% owned subsidiary, Geriatros. Following the completion of the SARquavitae acquisition, HomeVi will also become the largest operator in Spain through its subsidiary GeriaVi.

In January 2016 HomeVi acquired through its subsidiary DomusVi Domicile, Domidom Soins, a provider of home care in the Paris area. The company manages 537 homecare nursing places. In 2016, the company generated € 6 million revenue and an EBITDA around zero. The acquisition is expected to reinforce the Home care segment of our Home services in order to give some added value to the services rendered by DomusVi Domicile and to provide limited cost synergies.

In 2016, DomusVi also acquired two medical nusing homes, one non-medical home and GeriaVi was awarded the management of a new nursing home.

As of December 31st, 2016, HomeVi operated 22,083 beds in 246 facilities in total (excluding mandates) with a concentrated footprint on attractive urban and suburban areas of France, mainly Greater Paris, Greater Lyon, French Riviera in France and Galicia and Madrid in Spain. For the 3 months period, the portfolio consists mainly in 186 medical nursing homes at DomusVi – that generated during the last three months ended December, 73.7% of our group revenue, 14 non-medical nursing homes and day accommodation center (1.6% of group revenue). The 48 agencies of DomusVi Domicile represented 4.8% of the group revenue. Geriatros accounted for 12.1% of the group revenue for 46 residences and real estate sales represented 7.9%. On a full year basis the respective contribution would have been 78%, 1.8%, 5.2%, 12.9% and 2.1%.

During the fourth quarter of 2016 DomusVi delivered a +10.2% increase of its revenue versus Q4 in 2015 (+2.8% like for like excluding the impact of acquisitions and real estate operations). Due to acquisitions and increased occupancy as well as efficient cost control (with flat or very low growth of expenses), the group continued to report a continuous growth of its EBITDAR, at +6.4% and +4.4% like for like and of its EBITDA at +10.8% and +8.5% like for like.

EBITDA margin is flat around 11.8% (restated IFRIC 21 for Q4 2015). The real estate operations mechanically lowered the EBITDA and EBITDAR margin. Excluding real estate operations and 2016 acquisitions, the EBITDA margin would have rose from 12.1% in Q4 2015 to 12.8% in Q4 2016 and EBITDAR margin from 27.4% to 27.9% due to tight cost management, ramp-up effect, and management of leases.

**Investor relations contacts**: Laurent Thibeau, CFO; lthibeau@domusvi.com
Benjamine Cotten, Financial Controller; bcotten@domusvi.com

HomeVi

PRESS RELEASE

| (€ millions) | As of and for the 3 months ended December 31st | | As of and for the 12 months ended December 31st | |
|---|---|---|---|---|
| | 2016 | 2015 | 2016 | 2015 |
| **Revenue** | **248,3** | **225,4** | **916,1** | **784,7** |
| **EBITDA (1)** | **29,4** | **26,5** | **117,0** | **86,2** |
| *Ebitda margin%* | *11,8%* | *11,8%* | *12,8%* | *11,0%* |
| **EBITDAR (1)** | **64,0** | **60,1** | **256,8** | **220,1** |
| *Ebitdar margin%* | *25,8%* | *26,7%* | *28,0%* | *28,0%* |

(1) EBITDA and EBITDAR restated as per IFRIC 21 requirement.

The Adjusted net financial debt decreased by € 5.0 million with a leverage ratio down at 4.62x in December, versus 4.78x at the end of September, 2016. The leverage ratio pro forma SARq is 5.61x in December 2016, already downed compared to the 2016 OM (5.99x).

| (€ millions) | For the 12 months ended December 31st | For the 12 months ended September 30 | For the 12 months ended June 30 | For the 12 months ended March 31 | For the 12 months ended December 31 |
|---|---|---|---|---|---|
| | 2016 | 2016 | 2016 | 2016 | 2015 |
| Reported EBITDA | 117,0 | 114,1 | 103,0 | 94,7 | 86,2 |
| LTM PF EBITDA (1) | 117,0 | 114,1 | 106,8 | 103,2 | 100,8 |
| Adjusted net financial debt | 541,0 | 546,0 | 537,0 | 555,8 | 540,9 |
| ***Ratio of adj. Net fin. Debt to PF Ebitda*** | ***4,62x*** | ***4,78x*** | ***5,03x*** | ***5,39x*** | ***5,37x*** |
| *(1) Inluding 12 months of Geriatros* | | | | | |

**As a conclusion, Aymar Henin, CEO, said « 4th quarter provides solid results, primarily driven by like for like growth, further confirm the strength of our business model in France and Spain. Strong cash flow generation allows Domusvi Group to rapidly deleverage following SAR acquisition. ».**

***Next press release: 2017 Q1 results; May 24th, 2017.***

**Investor relations contacts**: Laurent Thibeau, CFO; lthibeau@domusvi.com
Benjamine Cotten, Financial Controller; bcotten@domusvi.com